- 1 Q. And if I were to ask you the questions that are reflected
- 2 in that testimony today, would your answers today be the same?
- 3 A. Yes.
- 4 MR. STEMM: With that, your Honor, we would move
- 5 Ameritech Ohio Exhibit No. 1 into evidence and tender
- 6 Mr. Whiting for cross-examination.
- 7 EXAMINER JENNINGS: Okay.
- 8 MR. CANIS: No objection. Thank you.
- 9 EXAMINER JENNINGS: Has this been marked?
- 10 MR. STEMM: Yes, your Honor. We've just marked it as
- 11 Ameritech Ohio Exhibit No. 1.
- 12 EXAMINER JENNINGS: Okay.
- 13 MR. STEMM: And for the record, we'll follow with
- 14 Mr. Wardin's public version as Ameritech Ohio Exhibit No. 2, and
- 15 Mr. Wardin's confidential unredacted direct testimony as
- 16 Ameritech Ohio Exhibit No. 3.
- 17 - -
- 18 CROSS-EXAMINATION
- 19 BY MR. CANIS:
- 20 Q. All set, Mr. Whiting?
- 21 Throughout the Ameritech Ohio motion to deny petition and
- 22 also throughout your own testimony, and in particular on Page 5
- 23 of your testimony, there are references that Intermedia is an
- 24 interstate frame relay service provider. Is that your position?
- 25 A. I'd say more accurately an inter-exchange. I'm not sure
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- 1 exactly where I said "interstate."
- 2 O. Well, for instance, let me ask if you agree with this
- 3 statement on the Ameritech Ohio's motion to deny petition. Do
- 4 you have a copy of that?
- 5 A. No, I don't.
- 6 MR. STEMM: We would ask that counsel provide a copy
- 7 of any document for the witness to refer to, please.
- 8 MR. CANIS: I do not have an extra copy. May I show
- 9 my page to the witness?
- 10 MR. STEMM: That will be fine.
- 11 (Handed.)
- 12 BY MR. CANIS:
- 13 Q. Mr. Whiting, the subheading of Chapter No. 3 states that
- 14 "The interconnection ICI seeks is for originating or terminating
- 15 its existing interLATA frame relay traffic, not for providing
- 16 telephone exchange service or exchange access..." It goes on,
- 17 but I'll stop at that point. Do you agree with that statement?
- 18 A. I agree that's a possibility. I didn't prepare this
- 19 specifically, but yeah, I agree it's a possibility.
- 20 Q. May I take this back?
- 21 A. Sure.
- 22 Q. That's the last of the reference to that.
- What do you -- What do you believe that that statement
- 24 means?
- 25 A. Could I see the statement again that you're referring to?
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- 1 Q. Sorry.
- 2 A. Sorry about that.
- 3 O. Of course.
- 4 (Handed.)
- 5 A. Well, my interpretation of this statement, "The
- 6 interconnection ICI seeks is for originating or terminating its
- 7 existing interLATA from relay traffic.... and, again, I didn't
- 8 write this; so I'm not sure of the intent. My interpretation,
- 9 from my perspective, is there's no real way to know or to police
- 10 such an activity.
- 11 Q. Is there any technical reason why ICI is not capable of
- 12 providing local frame relay service?
- 13 A. No.
- 14 Q. Is there any reason -- Is there any regulatory reason why
- 15 ICI is not capable of providing local frame relay service?
- 16 A. I'm not sure.
- 17 Q. In your testimony on Page 5 you state that "Ameritech Ohio
- is an intraLATA frame relay carrier"?
- 19 A. Perhaps I have a different numbering, but what does the
- 20 question read in reference to my response?
- 21 MEMBER SOLIMAN: Can you refer to the line number,
- 22 too, to make it easier?
- MR. CANIS: I certainly can. Thank you.
- THE WITNESS: Oh, there's line numbers.
- 25 BY MR. CANIS:

- 1 Q. Actually, I am looking at the verified statement of Timothy
- 2 Whiting on behalf of Ameritech Ohio that is attached to
- 3 Ameritech Ohio's motion to deny petition.
- 4 A. Okay. All I have in front of me is this (indicating). I'm
- 5 not sure if the numbering is the same, but if you could give me
- 6 the question that my response is to, I could probably find it
- 7 pretty easy.
- 8 Q. The statement there is "Ameritech Ohio is an example of an
- 9 intraLATA frame relay carrier."
- 10 A. If you could read me the question that I answer, I might be
- 11 able to find it easier.
- 12 Q. Basically it's in response to the question "What does the
- 13 router do?"
- 14 A. Ahh, okay. And your question is what?
- 15 Q. Do you agree with that statement, that your position is
- 16 that Ameritech Ohio is an example of an intraLATA frame relay
- 17 carrier?
- 18 A. Yes.
- 19 Q. Can Intermedia similarly be an intraLATA frame relay
- 20 carrier?
- 21 A. Technically, yes. Again, from the regulatory perspective,
- 22 I'm not sure.
- 23 Q. Back to Page -- that same page, that same section --
- 24 A. Okay.
- 25 Q. -- in response to the question "What does the router do?"

- 1 A. Uh-huh.
- 2 Q. The first line of that response is "The router examines the
- 3 address of data, compares it to prebuilt routing tables, and
- 4 determines where that data is to be sent." Is that, in fact, a
- 5 characteristic of frame relay traffic?
- 6 A. Yes, somewhat simplified. The address is actually the data
- 7 link collection identifier, but it can be interpreted as an
- 8 identifier, yes.
- 9 Q. Do other services use prebuilt routing tables?
- 10 A. Yes.
- 11 Q. What kind of services are those?
- 12 A. Service I'm aware of is the asynchronous transfer mode.
- 13 I'm not personally aware of any others.
- 14 Q. Do switched services ever use prebuilt routing tables?
- 15 A. Such as? For example?
- 16 Q. Switched service. Let's pick, I guess, any switched
- 17 service that you're aware of?
- 18 A. Prebuilt routing tables, I would caution by calling a
- 19 routing table the same as an address table in a switched type
- 20 technology, but conceptually, yes.
- 21 Q. So if we're switched voice telephony, I would use something
- 22 that if it's not exactly like a prebuilt routing table, it's
- 23 similar to a prebuilt routing table?
- 24 A. In the portion of the technology that would establish a
- 25 connection on a switched technology such as a voice call, which

- 1 I think you're trying to draw a comparison to, at that point, it
- 2 would be similar. The difference is in framed relay, a
- 3 connection is preestablished and premapped.
- 4 Q. Well, tell me what a routing table does?
- 5 A. A routing table in frame relay today defines the virtual
- 6 permanent connection.
- 7 Q. Well, can you be a little more plain English than that?
- 8 A. I'm not -- Sure. It identifies the permanent path across
- 9 the frame relay network.
- 10 Q. Basically does it identify where the call originates and
- 11 where the call terminates?
- 12 A. Indirectly, yes.
- 13 Q. But it provides direction for the transmission?
- 14 A. It provides direction, but the actual address itself will
- 15 change from point to point along its transmission; so, yes, with
- 16 some additional comments.
- 17 Q. All right. How about the routing tables that switched
- 18 services uses, what kind of functions do they provide?
- 19 A. Again, I'm not an expert, but from my understanding, I
- 20 believe they allow a -- you look at a routing table and it
- 21 allows you to establish a call on demand basically as opposed to
- 22 having the permanent connection.
- Q. But basically it tells you where a call originates and
- 24 terminates?
- 25 A. Yes, and in contrast to frame, that doesn't change.

- 1 Q. But similar to frame relay, the routing table tells the
- 2 call where it originates and where it terminates?
- 3 A. I think you're trying to oversimplify. Conceptually, they
- 4 are similar, but I don't agree with that.
- 5 Q. Okay. Do you have to have an entry into a prebuilt routing
- 6 table before a call can be completed?
- 7 A. A call?
- 8 Q. Let's say a transmission?
- 9 A. A voice transmission or are we talking about frame relay?
- 10 Q. Let's first talk about frame relay.
- 11 A. Okay.
- 12 Q. Do you have to have an entry before you can complete that
- 13 call?
- 14 A. Yes.
- 15 Q. So a routing table has an instruction as to where the call
- 16 goes.
- 17 A. Yes, where the call goes next.
- 18 Q. For a voice telephony service, can I make a call unless I
- 19 have an entry entered into that routing table?
- 20 A. I don't believe so. Again, I'm not an expert on the
- 21 technology of the voice network.
- 22 Q. So until I have -- Well, let me ask it: Do I have
- 23 ubiquitous access if everyone -- in an exchange if my number is
- 24 not built into the routing table?
- 25 A. In what context?

- 1 Q. In a voice telephony context.
- 2 A. I don't believe so.
- 3 Q. Or, for instance -- Well, are you familiar with
- 4 call-blocking technologies?
- 5 A. No. Specifically to voice technologies?
- 6 Q. Yes, I'm sorry. With voice?
- 7 A. No.
- 8 Q. Okay. So you're not familiar with, let's say, 976 call
- 9 blocking or Caller ID blocking?
- 10 A. I'm conceptually aware, not technically.
- 11 Q. If I have a voice-grade telephony number that is blocked,
- 12 do people have ubiquitous access to my number?
- 13 A. I assume by the word "blocked," no. Again, I don't --
- 14 don't know.
- 15 Q. At the very bottom of Page 5, and this is in response to
- 16 the question "Where does the data go after it reaches the
- 17 port?"
- 18 A. Uh-huh.
- 19 Q. I guess the third to the last sentence there states "The
- 20 NNI passes the data to an interLATA carrier's frame relay
 - 21 network." Is that always the case?
 - MR. STEMM: Excuse me, we just note for the record
 - 23 that we're still dealing with something other than his Exhibit
 - No. 1 in these questions; is that correct?
 - 25 MR. CANIS: That is correct.

- 1 MR. STEMM: Are you going to be jumping back into the
- 2 exhibit soon, or are all your questions going to be based on
- 3 this other statement?
- 4 MR. VIREN: It's the same thing.
- 5 (Pause.)
- 6 MR. CANIS: Actually, I will not be jumping back and
- 7 forth. I'll be staying in the verified statement.
- 8 MR. STEMM: Could we just --
- 9 EXAMINER JENNINGS: Let's go off the record for a
- 10 moment.
- 11 (Discussion held off the record.)
- 12 EXAMINER JENNINGS: Okay. Back on the record.
- MR. CANIS: Great, thank you.
- 14 BY MR. CANIS:
- 15 Q. Okay. So we are on Page 6 of Exhibit 1, Lines 19 and 20,
- 16 statement "The NNI passes the data to an interLATA carrier's
- 17 frame relay network." Is that always the case?
- 18 A. The only exception to that case would be if the customer
- 19 were to do something on their own, accepting local traffic on
- 20 their own location and sending that off on their own to an
- 21 inter-exchange carrier, but in general, that's the case.
- 22 Q. So it's your contention that NNIs are only used for the
- 23 transmission -- or for the vast majority of times used for the
- 24 transmission of interLATA traffic?
- 25 A. Oh, no, I didn't mean to convey that. It's basically

- 1 communication between two frame relay systems is the network
- 2 interface.
- 3 Q. Does it matter where those interfaces are located or what
- 4 kind of traffic they transit?
- 5 A. Besides engineering concerns from the traffic perspective,
- 6 no, it does not.
- 7 Q. So if an NNI would be used to communicate between two
- 8 machines within a LATA, two frame relay switches within a LATA
- 9 that are providing local frame relay service, is that the case?
- 10 A. That's one application. They also could be used by two
- 11 switches in the same LATA that are carrying interLATA traffic.
- 12 Q. Very good. Do you know if Ameritech maintains more than
- 13 one frame relay switch in any LATA?
- 14 A. Yes.
- 15 Q. And the answer?
- 16 A. Yes, they do.
- 17 Q. Okay.
- 18 A. Sorry.
- 19 MEMBER SOLIMAN: For clarification, is that in Ohio
- 20 specifically or region-wide?
- 21 THE WITNESS: Region-wide. In certain LATAs Ameritech
- 22 will have multiple switches. I believe there's at least one
- 23 LATA in Ohio that has multiple switches in a LATA; although, I'd
- 24 have to look back to make sure.
- 25 MEMBER SOLIMAN: Okay.

- 1 BY MR. CANIS:
- 2 Q. And does Ameritech provide an NNI that allows those two
- 3 switches that you just mentioned to talk to each other?
- 4 A. Yes.
- 5 Q. Is that a trunk connection as opposed to an NNI connection?
- 6 A. Well, it is an NNI. It also is a trunk, an internal trunk
- 7 that's utilized by Ameritech's internal switching company.
- 8 Q. Could you elaborate on that, please?
- 9 A. Sure. Ameritech Advanced Data Services is a company that
- 10 provides switching services as a component of the tariff, and in
- instances where there are multiple switches in a LATA, there
- 12 will be connectivity between those two Ameritech Advanced Data
- 13 Services, which is referred to as a trunk connection; it's also
- 14 an NNI.
- 15 MEMBER SOLIMAN: Is that --
- MR. CANIS: I'm sorry.
- 17 MEMBER SOLIMAN: I'm sorry to interrupt. Just for
- 18 clarification, is that provided by AADS?
- 19 THE WITNESS: AADS, yes. Well, the actual facility is
- 20 purchased by AADS or A-A-D-S. It's the first time I've ever
- 21 heard that called that.
- 22 MEMBER SOLIMAN: I've been calling it that in Ohio.
- THE WITNESS: That is purchased from Ameritech, I
- 24 guess in this case Ameritech Ohio, per the proper special access
- 25 tariff or appropriate.

- 1 MEMBER SOLIMAN: Thank you.
- 2 BY MR. CANIS:
- 3 O. What kind of a trunk is that, what capacity?
- 4 A. It's an interswitch trunk.
- 5 O. Is that a T-1?
- 6 A. Could be.
- 7 Q. And you talk about it being a trunk and an NNI. Is there a
- 8 difference? Is there a point of demarcation as to where the
- 9 trunk ends and an NNI begins?
- 10 A. A trunk, I refer to it's the physical facility, and the NNI
- is the actual standards-based protocol that goes across that
- 12 trunk to all the switches that talk to each other.
- 13 O. So if I was -- If I tried to hold this thing, you know, as
- 14 a physical piece of equipment, can I pull off the NNI and pull
- off the trunk and hold two different pieces of equipment?
- 16 A. Well, it's sort of different levels of communications. The
- 17 trunk gives you the physical capacity, and then the NNI is more
- 18 the logical communications across that trunk.
- 19 Q. Okay. Is it safe to say then that the two functions are
- 20 identical in that facility or inextricably intertwined?
- 21 A. Which two functions? I'm not clear on --
- 22 Q. The NNI protocol and the transport.
- 23 A. I'm not sure I understand what you're asking me.
- 24 MEMBER SOLIMAN: Can we ask the witness if he can draw
- on the board what exactly -- what part of the frame relay

- 1 network we are talking about now? And it's been a general
- 2 procedure that we can transcribe this and have it as an exhibit.
- 3 THE WITNESS: You're going to make me famous.
- 4 MEMBER SOLIMAN: It's going to be an Ameritech Ohio
- 5 exhibit.
- THE WITNESS: What would you like me to draw for you?
- 7 And let me forewarn you, my drawing skills are not the best, but
- 8 I'll do my best.
- 9 MEMBER SOLIMAN: That's fine. Actually, the scenario
- 10 that has been described that a trunk would work as a function --
- 11 not as a function, but you can call it NNI function,
- 12 function-wise.
- 13 THE WITNESS: Okay.
- 14 MEMBER SOLIMAN: I was trying to follow the scenarios
- 15 that have been described by ICI how you -- you, Ameritech Ohio
- 16 and AADS have, together, put Ameritech's frame relay network.
- 17 THE WITNESS: So you'd like an overview of the frame
- 18 relay offering in general?
- 19 MEMBER SOLIMAN: Yes.
- THE WITNESS: Like a diagram of what we're talking
- 21 about?
- 22 MEMBER SOLIMAN: Yes.
- THE WITNESS: Okay. Well, Ameritech Advanced Data
- 24 Services exists as a subsidiary of Ameritech to provide data
- 25 services, and as of June 1996, we changed the structure of

- 1 Ameritech frame relay because we were mandated by the FCC tariff
- 2 to restructure it. So this is as of June 1996. Basically, you
- 3 have an Ameritech Advanced Data Services switch site, which is
- 4 separate from Ameritech. It's their own leased space off behind
- 5 a white hen or wherever they have it, and here they have the
- 6 actual frame relay switch.
- 7 Now, this frame relay switch is connected to an
- 8 Ameritech Ohio, in this case, serving wire center via access
- 9 facilities. So you have access facilities that could be --
- 10 they're usually optical facilities. They could be DS-3 private
- line facilities, but they run between the AADS frame relay
- 12 switch and the serving wire center of Ameritech Ohio.
- Now what we're talking about, I guess, here when we're
- 14 talking about connecting two switches in a LATA, is that the
- 15 direction you want me to go?
- 16 MEMBER SOLIMAN: Uh-huh, unless that's what -- I'm
- 17 mistaking that's the direction ICI is going.
- 18 MR. CANIS: Absolutely, yes.
- 19 THE WITNESS: There's another AADS switch site with a
- 20 frame relay switch, and that similarly has access facilities
 - 21 into a serving wire center of Ameritech Ohio. And when we talk
 - 22 about trunks for communication between these switches, it's
 - 23 really -- this is one component of the frame relay offering,
 - 24 this is the switching component, this is bundled together with
 - 25 facilities or combined with facilities to provide an offering to

- our inter-exchange, such as ICI or as a business like State of
- 2 Ohio.
- 3 There are cases where you have multiple switches in
- 4 Ohio where you have facilities purchased between these two, and
- 5 that's what we're talking about as a physical trunk. And the
- 6 NNI is the logical connection that enables these two switches --
- 7 these two switches to talk to each other. Should I label this
- 8 some more for purposes of transcription or anything?
- 9 MEMBER SOLIMAN: If you can, label the dotted line --
- 10 THE WITNESS: Okay.
- 11 MEMBER SOLIMAN: -- as the logical.
- 12 THE WITNESS: The NNI protocol and then this
- 13 non-dotted one would be the physical trunk. Again, let me
- 14 reiterate this together is a component of Ameritech frame relay;
- so what we will then do is put together other pieces such as
- 16 facilities to an Intermedia Communications or facilities to an
- 17 end customer and that's our frame relay offering.
- 18 MEMBER SOLIMAN: Thank you.
- 19 THE WITNESS: Sure.
- 20 BY MR. CANIS:
- 21 Q. Let's stay on that diagram, Mr. Whiting. What is the
- 22 connection between AADS and the serving wire center shown on the
- 23 top?
- 24 A. This connection here (indicating)?
- 25 Q. Uh-huh.

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- 1 A. As I stated before, this is a physical facility, whether
- 2 it's an optical facility or a private line facility.
- 3 Q. Is it an NNI?
- 4 A. No.
- 5 Q. So it's just a transport element?
- 6 A. That's correct.
- 7 Q. Where -- Is there an NNI on that diagram?
- 8 A. Yes, where it says "NNI," between the two switches or
- 9 between the AADS switch and an ICI frame relay switch. Or if an
- 10 end customer would have their own end relay switch, that would
- 11 be the logical connection between the two.
- 12 Q. I thought end user customers used UNIs?
- 13 A. Not always.
- 14 Q. But isn't it a convention in the industry that NNIs are
- 15 carrier-to-carrier connections?
- 16 A. An NNI is a connection between two frame relay switches. I
- 17 would say most of them are between carriers, but there's
- 18 certainly nothing to preclude an end user to run their own relay
- 19 switch and run a network-to-network interface relay.
- 20 Q. I guess my question is: Are UNIs and NNIs
- 21 inter-exchangeable?
- 22 A. No.
- 23 Q. What's the difference?
- 24 A. The difference is in the standard. And again, the general
- 25 comment you made is somewhat true, the UNI is usually between a

- 1 device such as a router and the frame relay switch. An NNI
- 2 would be between two frame relay switches.
- 3 Q. Do carriers tend to seek connections between routers in a
- 4 frame relay switch?
- 5 A. By "carriers," what do you mean?
- 6 Q. Oh, let's say MFS is seeking to interconnect its UNI
- 7 circuits to Bell Atlantic.
- 8 A. To Bell Atlantic? MFS doing what?
- 9 Q. Pick your BOC.
- 10 A. And they're trying to do what?
- 11 Q. They have, oh, I don't know, let's say UNI traffic, just
- 12 frame relay traffic that they want to cross-connect to another
- 13 ILEC?
- 14 A. I would say in most cases that would be the
- 15 network-to-network interface.
- 16 Q. And is it your understanding that what Intermedia is
- 17 looking for is an NNI as opposed to a UNI?
- 18 A. Specific to our conversation here?
- 19 Q. Yeah, as your understanding what Intermedia is looking for
- 20 at this proceeding?
- 21 A. Okay. Yes.
- Q. Okay. Now, the NNI that you show on your diagram there, is
- 23 that for the transport of interstate or local service?
- 24 A. This one here?
- 25 O. Uh-huh.

- 1 A. Well, again, it gets down to the issue to how you identify
- 2 that traffic over that connection. I don't think there's a way
- 3 to say, one way or the other, whether it's interstate,
- 4 intrastate or interLATA.
- 5 O. Or a mix?
- 6 A. Oramix.
- 7 Q. Is it your understanding that's common practice in the
- 8 industry to mix the different types of service?
- 9 A. I don't know.
- 10 Q. But is it -- Do you know whether it's technically feasible
- 11 to do so?
- 12 A. Yes, it is technically feasible.
- 13 MEMBER SOLIMAN: Excuse me, can I have a
- 14 clarification. What do you mean by "mix" different type of
- 15 services?
- MR. CANIS: I'm sorry, general meaning, inter- versus
- 17 intrastate service.
- 18 MEMBER SOLIMAN: Okay.
- 19 BY MR. CANIS:
- 20 Q. In this particular diagram that you drew showing the
- 21 connection between AADS and Ameritech, what is the nature of the
- 22 traffic going across that NNI?
- 23 A. It could be a mix.
- 24 Q. Okay. What exactly is AADS?
- 25 A. In what terms?

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- 1 Q. Is it a telecommunications company, is it a reseller, a
- 2 facilities-based carrier --
- 3 A. The first two.
- 4 Q. -- an insurance provider?
- 5 A. I can agree with the first two. It is a subsidiary of
- 6 Ameritech, a legal entity which was separated from Ameritech to
- 7 have some more flexibility when offering data services similar
- 8 to some of the other carriers such as U.S. West and Bell
- 9 Atlantic that have separate subsidiaries.
- 10 It is -- I forgot the second one you said. It's not
- 11 facility based because that -- as the FCC has dictated, we do
- 12 not own our own facilities; we resell. So we are a reseller. I
- 13 guess that was the third one.
- 14 Q. Okay. Is it a regulated entity?
- 15 A. Not directly.
- 16 Q. So it is not certified?
- 17 A. In what -- As a local exchange carrier?
- 18 Q. Yeah.
- 19 A. No.
- 20 Q. Okay. Is it certified as an inter-exchange carrier?
- 21 A. No, not at this time.
- 22 O. A CLEC?
- 23 A. Not at this time, no.
- Q. Do you know if it holds a certificate of public convenience
- 25 and necessity from the Ohio PUC?

- 1 A. I'm not sure what that is; so, no, I'm not aware one way or
- 2 the other.
- 3 Q. Is it subject to rate regulation?
- 4 A. In the sense that AADS is a reseller, it must only buy the
- 5 tariff, yes, it is for frame relay services. In the sense that
- 6 AAD is a provider of frame relay switch services, no, to my
- 7 knowledge it does not.
- 8 Q. Does it provide its own services through a tariff?
- 9 A. I'm not sure what you're asking.
- 10 Q. I am a customer of AADS. I call AADS up and I order
- 11 service. How is it priced?
- 12 A. Priced per -- Well, I assume you're talking about frame
- 13 relay service, that component of it, because AADS adds a lot of
- 14 other value to that to enhance it such as customer premise,
- 15 et cetera; so the actual frame relay service is from the
- 16 appropriate access tariff.
- 17 Q. Can I get just plain frame relay service from AADS without
- 18 any other bells and whistles?
- 19 A. No. That would be purchased through another sales channel
- 20 of Ameritech such as Custom Business Services. When there's not
- 21 any extras bells and whistles, as you put it, added to frame
- 22 relay, that can be sold directly through our business unit
- 23 similar to a Centrex service, something like that.
- Q. So if I'm buying frame relay service from -- If I'm buying
- 25 frame relay service, I would buy that from Ameritech through

- 1 tariff?
- 2 A. Yes. In fact, that's how ICI purchases frame relay for the
- 3 inter-exchange NNI connection, they work through the Ameritech
- 4 long distance industry's business unit.
- 5 O. Now, Ameritech purchases its frame relay switching
- 6 functionality from AADS, is that the case?
- 7 A. Yes, that's correct.
- 8 O. And Ameritech, effectively, resells the AADS switching
- 9 functionality to provide its frame relay service?
- 10 A. Not directly, but it is part of a larger offering, yes.
- 11 Q. Could you explain that, please?
- 12 A. Well, together with the frame relay switching capability
- 13 you talk about, you know, for instance, we're talking about the
- 14 NNI connection that ICI might purchase or currently does as an
- 15 inter-exchange carrier, together with the frame relay switch
- 16 there's also this facility that's bundled in. AADS purchases
- 17 this facility and then basically will sell that capacity as part
- 18 of the greater frame relay offering.
- 19 Q. So it's not stated as a separately tariffed item or
- 20 anything like that --
- 21 A. The --
- 22 Q. -- AADS functionality?
- 23 A. Not the switching functionality, no.
- 24 Q. Okay. So when Ameritech resells AADS switching
- 25 functionality, it provides that bundled into its normal frame

- 1 relay service?
- 2 A. I'm not sure -- "normal" is an interesting word, but yes,
- 3 as part of the basic frame relay it is bundled together.
- 4 Q. If I buy frame relay service from Ameritech, on my bill I
- 5 get one price for frame relay or are those different elements?
- 6 I'm going to get a separate statement saying this is X amount of
- 7 dollars, and it lists switching functionality purchased from
- 8 AADS?
- 9 A. You do get a -- There will be a line item for the frame
- 10 relay switching component. There also will be a line item for
- 11 the physical facility that needs to be purchased separately to
- 12 get, for instance, from a customer premises or from a carrier to
- 13 this point, where it's handed off to Ameritech.
- 14 Q. What does this bill look like? Is this an Ameritech bill?
- 15 A. Honestly, I've never seen one. I would -- I know it's an
- 16 Ameritech bill.
- 17 Q. Is AADS identified on that bill?
- 18 A. It depends. If AADS resells the service, it's usually an
- 19 AADS bill. In Ohio, that would outline the basic frame relay
- 20 component, and then any additional value for or bought directly
- 21 from a business unit such as the Long Distance Industries, that
- 22 would be directly from that or whatever billing agency that
- 23 business unit uses.
- Q. Does AADS hold all of Ameritech's frame relay switches used
- 25 for the provision of local frame relay service?

- 1 A. When you say "hold," do they own them; is that what you --
- 2 0. (Nods head.)
- 3 A. To my knowledge, yes.
- 4 Q. Now, you mentioned a little bit earlier that there's one
- 5 LATA where Ameritech has two frame relay switches. Are they
- 6 used to provide local service?
- 7 A. They can be, sure.
- 8 Q. Right. So your statement that AADS holds all of
- 9 Ameritech's frame relay switches used in the provision of local
- 10 service, do you need to amend that statement?
- 11 A. You lost me a little, what did you --
- 12 Q. I thought --
- 13 A. I apologize.
- 14 Q. I thought earlier you said Ameritech owns -- in one LATA in
- 15 Ohio it has two frame relay switches and runs an NNI between
- 16 them?
- 17 A. Okay.
- 18 Q. And my question to you is: Are those frame relay switches
- 19 that are held by Ameritech, that are owned by Ameritech, used to
- 20 provide local frame relay service?
- 21 A. They're owned by Ameritech Advanced Data Services as a
- 22 subsidiary, not by Ameritech, and yes, they can be used for
- 23 local frame relay services.
- 24 Q. All right. Well, I think it's important that we get our
- 25 terminology straight. When I say an AADS switch, I mean a

- switch that's owned by AADS; and when I say an Ameritech switch,
- 2 I mean a switch that's owned by Ameritech.
- 3 A. Okay.
- 4 Q. Now, in the example that you talked about before where we
- 5 have a LATA where there are two frame relay switches and an NNI
- 6 going between them in Ohio, are those switches owned by AADS or
- 7 by Ameritech?
- 8 A. By AADS.
- 9 Q. Now, Ameritech owns its own frame relay switches, does it
- 10 not?
- 11 A. No.
- 12 Q. How about frame relay switches used in the provision of
- 13 interLATA frame relay?
- 14 A. No, we would -- we basically allow interconnection with
- 15 inter-exchange carriers such as ICI to communicate across LATA
- 16 boundaries.
- 17 Q. How about in the provision of interstate frame relay
- 18 service?
- 19 A. Same, same holds.
- 20 Q. Well, Ameritech has a tariffed interstate frame relay
- 21 offering?
- 22 A. Uh-huh.
- 23 Q. Does it own any of the frame relay switches used in the
- 24 provisioning of that service?
- 25 A. No.

- 1 Q. All of those switches are owned by AADS as well?
- 2 A. That's correct.
- 3 Q. Okay. So all switches used for -- in local intraLATA,
- 4 interLATA and interstate frame relay are held by AADS, they're
- 5 owned by AADS?
- 6 A. Well, when you say provide interstate and interLATA,
- 7 Ameritech -- AADS nor Ameritech provides that. We do provide
- 8 connection to carriers that can get us across the boundaries in
- 9 a couple of different ways.
- 10 Q. All right. Well, when I buy a frame relay out of
- 11 Ameritech's FCC tariff, that's an interstate service?
- 12 A. Uh-huh.
- 13 Q. Okay.
- 14 A. Or interLATA.
- 15 Q. Or interLATA, right.
- Now, who owns the frame relay switches that are used to
- 17 provision that service to me?
- 18 A. I feel like I'm repeating the same answer. AADS owns the
- 19 switches.
- 20 Q. I just want to get this clear.
- 21 MR. STEMM: I think we're all clear now.
- 22 BY MR. CANIS:
- 23 Q. Could you answer that one more time, please?
- 24 A. AADS.
- 25 Q. Ameritech recently filed some rates for NNIs. In this kind